

**New  
Eskom  
Offer!**

# STANDARD PRODUCT OFFER



**Get up to 85% of your lighting upgrade paid by Eskom\***

Eskom has just launched “Standard product” whereby Eskom will subsidise Lighting Projects which qualify for savings from 1 kilowatt to 100 kilowatts. With a simple Eskom contract signed, you could qualify for up to 85% of the lighting upgrade cost and experience a substantial reduction in your monthly Electricity bill.

## Standard Product Example:

TARIFF TYPE:  
Business & General @ 84c/kWh

LIGHTS SWITCHED ON:	50 weeks/year @ 5.5 days/week @ 12hours/day	TOTAL PROJECT COSTS:	R33,000.00
EXISTING LIGHTING:	30 x 400W High Bay (Mercury Vapour)	ESKOM CONTRIBUTION:	R21,865.00
PROPOSED FITTING:	30 x 4x58W Fluorescent High Bay	CUSTOMER CONTRIBUTION:	R11,315.00
		MONTHLY SAVINGS:	R1,485.00
		RETURN ON INVESTMENT:	7 months

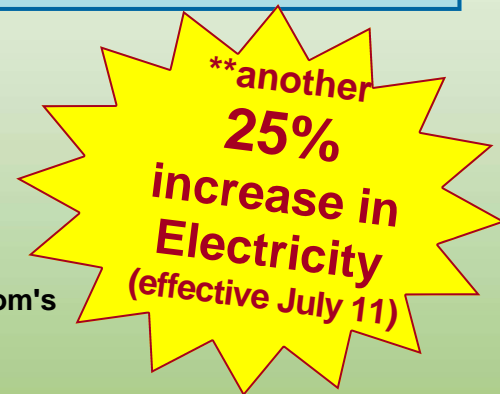
## Standard Product Guide:

### PRE-QUALIFICATION:

- Customers electricity bills must be paid-up
- Customer must provide a valid tax clearance certificate before Eskom's payment

### TOOLKIT GUIDE:

- Criteria and Particulars
  - Savings 1kW to 100kW
  - The maximum Standard Product Rebate is R 750 000
  - Eskom rebates will be limited to (i) 85% Actual Costs or (ii) Eskom Toolkit Software Rebate
- No project splitting allowed, only 1 project per metered site
- Eskom pays customer a rebate based on standard technologies, energy savings, load factor, on completion and after disposal of old technologies
- Eskom will only pay rebates to owner of premises or end users
- Standard Product projects will be managed & monitored at regional level (Eskom)
- A simple Eskom contract will need to be signed
- Customer responsible for the disposal of the old material



\* Terms and Conditions apply  
\*\* Dependent on your Electricity Service Provider

Rbay: 035 797 4866    DBN: 031 274 1050    JHB: 011 397 7936

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	400W HB MVE	*T-Bay 458W FHB R
		
<b>Description:</b>	High Bay Fitting with a 400W Mercury Vapor Lamp	Fluorescent High Bay with 4 x 58W Reflex Lamps
<b>Watts per Luminaire:</b>	430 Watt (Including Losses)	222 Watt (Including Losses)
<b>Lamp Life:</b>	12,000hrs	20,000hrs
<b>CRI Rating (Color)</b>	52% (True to natural Day Light)	85% (True to natural Day Light)
<b>Initial Lumens (Lamp Light):</b>	22,000	20,000
<b>Lumens per Watt (Initial):</b>	51.2 Lumen/Watt	92.59 Lumen/Watt
<b>Lumens Maintenance Rating:</b>	80%	95%
<b>Actual Design Lumens:</b>	17,600	19,000
<b>Luminaire Efficiency:</b>	77%	85%
<b>Usable Lumens:</b>	13,552	16,150
<b>Starting Time:</b>	5min	Instant
<b>Re-Strike Time:</b>	10min	Instant
<b>Height Limitations:</b>	Up to 12m	Up to 8m
<b>**Usable with Occupancy Sensor:</b>	No	Yes
<b>**Battery Back Up (Emergency):</b>	No	Yes
<b>**Day Light Harvesting (Multi Switch):</b>	No	Yes

\*Also available with Anti Vibration lamp holders and also Enclosed (protective sleeve over lamp)

\*\*Special Order.